

# Abe Reyes

Experienced Agentic Engineer • Principal Architect • Reliability & Governance

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## SUMMARY

Experienced agentic engineer building a **governed control plane for agentic software delivery** —making AI-assisted development trustworthy through **durable approvals, auditable runs, artifact/evidence capture, and policy-bound execution** (tools, runtimes, MCP, deploy targets). **6+ years at Salesforce** as VP/Principal Architect leading CRM architecture and chairing the C360 Availability Council; previously CTO at MapAnything (acquired by Salesforce).

## EXPERIENCE

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### Founder — Ascendant Ventures

Mar 2026 – Present

- Building the enterprise control plane for **governed agentic delivery**: stage-based orchestration (Intake → Spec → Design → Build → QA → Release) with explicit gates and reviewable outputs.
  - Designed governance primitives: durable approvals (who/when/what), structured run history, and automatic artifact capture (diffs, tests, deploy logs, review notes).
  - Implemented **runtime + deploy policy** to constrain tools, MCP servers, and deployment targets by stage/team—giving operators visibility and predictable, safe execution.
  - Shipped V1 “New App Factory”: paste a spec → governed build + QA → **deploy to Vercel** (Supabase only when backend is needed); open-source core pipeline engine on GitHub.
  - Architected a hybrid model: hosted control plane + customer-run workers so repo access, secrets, and tools remain inside customer infrastructure boundaries.
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### VP / Principal Architect — Salesforce

May 2019 – Present

- Chair, C360 Availability Council: drove centralized decision-making for availability objectives across CRM clouds; aligned SLOs, incident standards, reliability practices, and scalable operating strategy.
- Led enterprise architecture for CRM (Sales, Service, Field Service), establishing cross-team patterns and governance for reliability, auditability, and operational readiness.
- VP Engineering, Salesforce Maps: led platform execution through post-acquisition integration, translating product velocity into predictable operations.

- Owned technology strategy and delivery through acquisition; drove cloud-native platform delivery and operational maturity.
- Previously VP of Cloud Infrastructure: architected and supported cloud platforms for MapAnything Live and MapAnything Data; leveraged serverless frameworks to improve efficiency, resilience, and cost posture.

Director of DevOps / Director of IT — Pull-A-Part

Dec 2013 – Mar 2015

- Led CI/CD adoption (Jenkins/TeamCity/Octopus) and helped drive Agile/Kanban practice adoption across dev + infrastructure teams.
- Stabilized directory services and network topology across **30+ locations** via distributed AD DS over Meraki (MPLS); led data center migrations spanning private/public cloud providers.
- Administered and maintained **30+ SQL Server instances** in distributed and clustered environments; owned DR and operational execution.

Senior Technical Manager — CSI Laboratories

Oct 2007 – Dec 2013

- Led development of multiple SaaS offerings in cancer diagnostics; owned system design plus supporting infrastructure.
- Implemented HA virtualization (Hyper-V clusters) and P2V migration strategy using SCVMM.

Focus

Agentic delivery governance

Reliability / SLOs

Policy-bound execution

Auditable operations

Enterprise architecture

Scope (selected)

- **18+ years** building and operating complex systems
- **6+ years** at Salesforce (VP / Principal Architect)
- Stabilized operations across **30+ locations**
- Operated **30+ SQL Server instances** (distributed + clustered)

Advisory

- EDRAW Collaborative Port Logistics — Board Advisor
- Fastbreak.ai — Board Advisor
- TreatAnyone — Board Advisor

## Certifications

- AWS Certified Solutions Architect — Professional
- AWS Certified DevOps Engineer — Professional
- CCNA Security
- CCENT
- MongoDB for DBAs

## Skills

- SQL Server
- Disaster Recovery
- Hybrid Cloud
- CI/CD
- AWS • Azure
- Networking
- Incident Ops
- Governance

## Languages

- English
- Spanish